



## New Speakers

Mr. Step Toothmaster Bay	Mr. Brandon Collier	Dr. Amy Dayries-Ling	Mr. Larry Guzzardo	Dr. Amy Kuhmichel	Mr. John Kuriger	Dr. Edward McLaren	Dr. John Muse	Ms. Shannon Nanne	Dr. Samson Ng	Dr. Constantine Politis	Dr. Bobbi Stanley	Dr. Robert Stanley	Dr. Sam Strong	Dr. Sully Sullivan
														
Mr. Step Toothmaster Bay . . . . .	Mr. Brandon Collier . . . . .	Dr. Amy Dayries-Ling . . . . .	Mr. Larry Guzzardo . . . . .	Dr. Amy Kuhmichel . . . . .	Mr. John Kuriger . . . . .	Dr. Edward McLaren . . . . .	Dr. John Muse . . . . .	Ms. Shannon Nanne . . . . .	Dr. Samson Ng . . . . .	Dr. Constantine Politis . . . . .	Dr. Bobbi Stanley . . . . .	Dr. Robert Stanley . . . . .	Dr. Sam Strong . . . . .	Dr. Sully Sullivan . . . . .
Lab Tech Topics	Financial Planning & Investments/ Practice Transitions	Health & Wellness	Practice Management	Oral Surgery	Practice Transitions	Esthetics/Restorative/Ceramics	Life Balance	Oral Pathology	Oral Medicine/Pathology	Periodontics	Business of Dentistry	Dental Implants	Implants Fixed & Removable/ Cosmetic Dentistry	Practice Growth

## Help us welcome these speakers, NEW to Hinman!

You asked for it and we heard you! We have several speakers who are new to Hinman this March. Help us give them a warm welcome and learn from a new perspective by checking out their courses. Don't worry, we'll have many of the crowd favorites that you want to hear again! Visit [Hinman.org](http://Hinman.org) for a complete list, including each speaker's bio and ways to connect before you arrive at the meeting.

## Returning Favorites

Ms. Lois Banta . . . . .	Practice Management	Ms. Susan Gunn . . . . .	Accounting & Embezzlement	Dr. Bill Nudera . . . . .	Endodontics
Mr. Kirk Behrendt . . . . .	Motivation/Communication	Dr. Ken Hargreaves . . . . .	Endodontics	Dr. Uche Odiatu . . . . .	Wellness/Health & Nutrition
Ms. Judy Bendit . . . . .	Aging Oral Health/Ergonomics	Dr. Mel Hawkins . . . . .	Anesthesia & Sedation/Emergencies	Dr. Jeff Pafford . . . . .	Endodontics
Dr. Lee Ann Brady . . . . .	Restorative/Implants	Dr. Randy Huffines . . . . .	Geriatric Dentistry	Dr. Laci Phillips . . . . .	Practice Management & Team Building
Dr. Laura Braswell . . . . .	Implant & Lasers	Ms. Janice Hurley . . . . .	Practice Management/Image	Mr. Joshua Polansky . . . . .	Lab Tech Topics
Dr. Bo Bruce . . . . .	Esthetics & Occlusion	Dr. Mark Hyman . . . . .	Management & Leadership/Treatment Planning	Dr. Mike Pruett . . . . .	Implants & Sedation
Dr. Gordon Christensen . . . . .	Prosthodontics	Dr. Wayne Kerr . . . . .	Life & Business Skills/Clinical Tips/Practice Management	Ms. Amber Riley . . . . .	Pathophysiology & Forensic Dentistry
Dr. David Clark . . . . .	Composites	Dr. Paul Kudyba . . . . .	Prosthetic Implant Complications	Dr. Mario Romero . . . . .	Esthetic Dentistry
Dr. Hal Crossley . . . . .	Pharmacology	Dr. Roger Levin . . . . .	Practice Management	Dr. David Rothman . . . . .	Pediatric Dentistry
Dr. Ellen Daley . . . . .	HPV & Oropharyngeal Cancer	Mr. Charles Loretto . . . . .	Financial Services	Dr. Lee Silverstein . . . . .	Periodontics
Ms. Karen Davis . . . . .	Health & Wellness/Dental Hygiene	Dr. Tieraona Low Dog . . . . .	Integrative Medicine	Dr. Jay Smith . . . . .	Restorative/Implants
Dr. Todd Davis . . . . .	Occlusion	Dr. Sam Low . . . . .	Periodontics	Dr. Jamison Spencer . . . . .	Dental Sleep Medicine & TMJ Disorders
Dr. Larry Emmott . . . . .	Digital Technology	Dr. Glenn Maron . . . . .	Oral Surgery & Grafting/Local Anesthesia	Dr. Lori Trost . . . . .	Dental Team & Dental Assisting
Dr. Michael Fling . . . . .	Restorative/Cosmetic Dentistry	Ms. Judy Kay Mausolf . . . . .	Team Communication/Culture	Dr. Tom Viola . . . . .	Pharmacology
Dr. Gregory Folse . . . . .	Removable Prosthetics	Dr. Tom McDonald . . . . .	Restorative Dentistry	Ms. Rachel Wall . . . . .	Hygiene Productivity
Dr. Mitch Gardiner . . . . .	Standards of Care/Risk Management	Dr. Gigi Meinecke . . . . .	Botox	Ms. Olivia Wann . . . . .	OSHA/Regulatory Compliance
Ms. Renee Graham . . . . .	Radiology	Dr. Ben Miraglia . . . . .	Orthodontics/Airway Issues	Ms. Jessica Wilson . . . . .	Infection Control
Dr. Henry Gremillion . . . . .	Orofacial Pain/Differential Diagnosis	Dr. Mark Murphy . . . . .	Practice and Restorative Success		

# Four Ways to Explore the 404\*

In Atlanta, there is plenty to see and do when your course wraps for the day. Get out and explore the city with the perfect experience no matter what interests you.

OUTDOORS  
HISTORY BUFF

**Atlanta Botanical Garden** — Atlanta is often referred to as the city in the forest with nearly 48% of the destination covered by an urban tree canopy.

Adjacent to **Piedmont Park**, one of the city's largest green spaces, sits the

**Atlanta Botanical Garden**. This 30-acre urban oasis in Midtown surrounds guests with trees and flowers, offering a peaceful respite from the city. Skyline Garden is the latest space and offers scenic views of Midtown.

**Martin Luther King Jr. National Historical Park** — Atlanta would not be the progressive metropolitan region it is today without the efforts of Dr. Martin Luther King Jr. and other leaders of the American civil rights movement. His legacy continues to influence the city and beyond. Make plans to visit the **Martin Luther King Jr. National Historical Park** or the **National Center for Civil and Human Rights** for a deeper dive.



OUTDOORS  
FOODIES  
HISTORY  
SHOPPING

**Ponce City Market Central Food Hall** — For those whose appetites guide their travel decisions, Central Food Hall at Ponce City Market is a destination within itself.

Prominently located along the **Atlanta BeltLine** Eastside Trail, **Ponce City Market** is a culinary haven, connecting Atlanta's most popular intown neighborhoods. Central Food Hall includes stalls from Atlanta's popular James Beard Award-winning chefs.



**Retail Destinations in Buckhead** — Atlanta's upscale Buckhead neighborhood is long-established as the destination for fashionistas and boasts three high-end shopping complexes earning the nickname, "Rodeo Drive of the South." Nearly every brand imaginable can be found within **Phipps Plaza**, **Lenox Square** and **The Shops Buckhead Atlanta**.

FOODIES  
SHOPPING

*\*In the know: 404 is the area code for Atlanta and its closest suburbs!*

## Plan to join for us for some of our favorite special events!

Shopping at AmericasMart, wine tasting with Michael Gallant and the Junior League Tour of Kitchens are back again. We are excited to announce that the Hinman Luncheon will feature Dr. Uche Odiatu and Ms. Janice Hurley. Hear how you can start your day with confidence and be more energized.



## KEYNOTE SPEAKER NICOLE MALACHOWSKI

Join us for the official opening on Thursday to hear from the first woman Thunderbird Pilot, Fighter Squadron Commander and White House Fellow and Adviser.

# THURSDAY

**P** – Participation Course    **I** – Interactive Course

## 8 a.m. – 3 p.m. | Prevention Convention

**8 – 9:30 a.m.** | Dr. Tieraona Low Dog  
Boning Up on Osteoporosis: An Update for the Dental Team

**9:30 – 11 a.m.** | Ms. Judy Bendit  
Something to Chew On: The Effects of Aging on Oral Health

**12 – 1:30 p.m.** | Dr. Samson Ng  
Oral Pathology Update for the Hygienist

**1:30 – 3 p.m.** | Ms. Shannon Nanne  
Jump With Me! Take That Step to Treating the Entire Patient, Not Just the Oral Cavity We Are Used To!

## 8 a.m. – 3 p.m. | Assisting Extravaganza

**8 – 9:30 a.m.** | Dr. Mark Hyman  
A “360 Slam Dunk” Guide for Successful Teams: Practice Enhancement

**9:30 – 11 a.m.** | Dr. Roger Levin  
The Psychology of Case Presentation: Why Patients Say, “No” When You Want Hear “Yes”

**12 – 1:30 p.m.** | Ms. Judy Kay Mausolf  
Communication Solutions: Attitudes, Breakdowns and Conflict Resolutions

**1:30 p.m. – 3 p.m.** | Dr. Lori Trost  
Become the “Awesome” Dental Assistant

## 8 a.m. – 3 p.m. | Business Office Bonanza

**8 – 9:30 a.m.** | Ms. Lois Banta  
Playing the Insurance and Accounts Receivables Game...Your Way

**9:30 – 11 a.m.** | Mr. Larry Guzzardo  
Banish Broken Appointments: Eliminate Cancellations and Last-Minute Changes

**12 – 1:30 p.m.** | Ms. Janice Hurley  
You Got This: Leading with Charisma and Confidence

**1:30 – 3 p.m.** | Dr. Bobbi Stanley  
Grow Your Dental Practice with the Best Marketing Secrets

## 8 a.m. – 12 p.m. | Botox and Dermal Filler

**P** Dr. Gigi Meinecke  
Botox Refresher Course

## 8 a.m. – 5 p.m.

**P** Dr. Gigi Meinecke  
Botox and Dermal Filler Training with Cadaver Anatomy Review Workshop

## 8 – 10:30 a.m.

Ms. Janice Hurley  
Your Image Your Brand Your Success

## 8 – 11 a.m.

**P** Cardiopulmonary Resuscitation Re-Certification

Mr. Kirk Behrendt  
Motivate Your Team! The Recipe for a Booming Practice

Dr. Bo Bruce  
Occlusion “SIMPLIFIED”: Making Everyday Occlusion Easy and Predictable

Dr. Gordon Christensen  
Making Complete Dentures a “Win-Win” Service – 2020

**P** Dr. David Clark  
Better, Faster, Prettier Composites

Dr. Larry Emmott  
Google Juice for Dentists

Dr. Michael Fling  
Treating Severe Wear

Dr. Gregory Folse  
Difficult Denture Patients: Real-World Solutions

Dr. Ken Hargreaves  
Successful Management of Acute Pain

Dr. Glenn Maron  
Bugs and Drugs: Infection Control and Management in Dentistry

Dr. Samson Ng  
Lumps and Bumps in the Mouth 2.0

Dr. Lee Silverstein  
Tooth in a Day: Everything the Restorative Dentist Needs to Know From Who is a Candidate to How to Sell the Case to the Essential Facial Analysis

Dr. Tom Viola  
“Top of the Heap!”: What Are Those Medications on Your Patient’s Medical History?

## 8:30 – 9:30 a.m.

Dr. Ellen Daley  
HPV and Oropharyngeal Cancer: An Update on an Emerging Dental and Public Health Issue

## 8:30 – 10:30 a.m.

Ms. Renee Graham  
A Radiology Portfolio: Techniques for Success

## 8:30 – 11:30 a.m.

Dr. Hal Crossley & Dr. Mitch Gardiner  
Changing Standards of Care 2020: Practice in the Present and Protect Your Patients

Ms. Karen Davis  
Connecting the Dots Between Cancer, Chronic Illness and Periodontal Diseases

Ms. Olivia Wann  
Human Resource Management

## 8:30 a.m. – 12:30 p.m.

Dr. Mike Pruett  
Conscious Sedation Permit Update

## 9 – 11 a.m.

Dr. Robert Stanley  
Choosing an Implant System for Predictable Aesthetics

Dr. Sully Sullivan  
3-D Printing for the Everyday Dentist

## 9 – 11:30 a.m.

Ms. Shannon Nanne  
Prevention vs Prosecution: How This Life Could Have Been Saved

## 9 a.m. – 12 p.m.

Mr. Brandon Collier  
Taking Control of Your Financial Planning and Investing

Dr. Mel Hawkins  
Medical Emergencies in the Dental Office, Medical Emergencies in LIFE!

**P** Dr. Lori Trost  
Retain and Protect: Fabricate Useful Appliances for Everyday Practice

## 9:30 a.m. – 12 p.m.

Dr. Uche Odiatu  
Fifty Shades of Inflammation: The Mouth Body Mind Link!

## 9:30 a.m. – 12:30 p.m.

**P** Preventive Equipment Maintenance

Dr. Lee Ann Brady  
Top Clinical Tips For Esthetic Success

Dr. Jeff Pafford  
Understanding and Managing Root Resorption

Ms. Amber Riley  
Red, White and Blue, What Does It Mean to YOU? Practical Oral Pathology for the Dental Team

## 10 a.m. – 12 p.m.

Ms. Laci Phillips  
Communications, Coding and Collections: The Three Cs of the Profitable Practice

Dr. Bobbi Stanley  
Streamline Your Business: Creating a Cash Flow Mindset

Ms. Rachel Wall  
Powerful Partnership: Build Strong Dentist-Hygiene Collaboration for a Thriving Practice

## 12 – 3 p.m.

**P** Cardiopulmonary Resuscitation Re-Certification

Ms. Lois Banta  
Total Team Concept for Effective Scheduling

Mr. Kirk Behrendt  
Double Your New Patient Numbers: Dental Marketing That Works!

Dr. Bo Bruce  
Treatment Planning “SIMPLIFIED”: 3 Easy Steps to Success

Dr. Gordon Christensen  
Composite Resin Restorations Can Be Long-lasting, Profitable and Enjoyable

**P** Dr. David Clark  
Better, Faster, Prettier Composites

Dr. Larry Emmott  
HIPAA Hackers and Hype

**P** Dr. Gregory Folse  
Difficult Denture Patients: Real-World Solutions Hands-On Workshop

**P** Ms. Renee Graham  
A Radiology Portfolio: Techniques for Success

Dr. Henry Gremillion  
Orofacial Pain in Children and Adolescents

Ms. Susan Gunn  
Your Actions Speak Louder Than Words: Ethics is Truly Your Choice

Dr. Ken Hargreaves  
Managing the Persistent Endodontic Infection

Dr. Randy Huffines  
The Buzz about Bioactives

**P** Dr. Amy Kuhmichel  
Hands-On Oral Surgery Workshop

Dr. Roger Levin  
Building a World Class Team: How to Go from Good to Great

Dr. Sam Low  
Successful Tactics in Managing Peri-Implant Diseases

Dr. Tieraona Low Dog  
Cancer Prevention in the 21st Century

Dr. Tom McDonald  
Anterior Tooth Positioning for Occlusion and Esthetics

Dr. Mark Murphy  
Introduction to Treating Sleep Apnea in Your Practice: From Getting Started to Medical Billing

Dr. Bill Nudera  
Systematic Endodontics: A Methodical Approach to Root Canal Treatment

Dr. Constantine Politis  
Red, Swollen, Glossy and Boggy: Fixing Those Broken Gums

Dr. David Rothman  
The Oh-So-Many Myths of Pediatric Dentistry

**P** Dr. Lee Silverstein  
How to Perform the Restorative Procedure to Deliver the Tooth-in-a-Day Prostheses

Dr. Jamison Spencer  
Night Guards, Splints, Snore Guards and Sleep Apnea Appliances: Picking the Right Piece of Plastic for Your Patient

Dr. Tom Viola  
“Bad to the Bone!”: Osteoporosis and its Treatment and the Link to Osteonecrosis of the Jaw

## 12:30 – 2:30 p.m.

Ms. Olivia Wann  
HIPAA Compliance and Cybersecurity

## 1 – 2 p.m.

DANB Forum

## 1 – 2:30 p.m.

**P** Ms. Judy Bendit  
Black is Back: How Technology is Changing Delivery of Care for High-Risk Patients in the Dental Office

Ms. Karen Davis  
Fructose and Lectins: Health Disruptors in Our Diets, Or Not?

## 1 – 3 p.m.

Dr. Laura Braswell  
Lions and Tigers and Whales, Oh My!

Dr. Hal Crossley  
WOW! Your Face is Swollen: Pharmacologic Management of Orofacial Infections

Dr. Michael Fling  
The Stuff That Matters

Mr. Larry Guzzardo  
Get the Phone! Don’t Dread Conversations with Patients in the Office or on the Phone

Dr. Glenn Maron  
Bone Grafting and Dental Implants: When, Where, What and Why

Dr. Uche Odiatu  
Transform Your Body – Transform Your Practice!

Ms. Laci Phillips  
Dynamic Branding and Marketing: Bringing Your Story to Life

Dr. Robert Stanley  
Implant Design: Does It Really Matter?

## 1:30 – 3 p.m.

Mr. Brandon Collier  
Personal Insurance: What Dentists Need... and Need to Avoid

## 1:30 – 4:30 p.m.

**P** Preventive Equipment Maintenance

# FRIDAY

**P** – Participation Course    **I** – Interactive Course

## 8 a.m. - 12 p.m. | Botox and Dermal Filler

**P** Dr. Gigi Meinecke  
Dermal Filler Refresher Course

## 8 a.m. - 5 p.m.

**P** Dr. Gigi Meinecke  
Botox and Dermal Filler Training with Cadaver Anatomy Review Workshop - [Day 2]

## 8 a.m. - 5 p.m.

**P** Dr. Mike Pruett  
Introduction to Implant Dentistry: Hands-On Placement with Models

## 8 - 11 a.m.

**P** Dr. Laura Braswell  
Try Before You Buy! How to Choose the Right Laser for Your Dental Practice

Dr. Gordon Christensen  
The Most Important and Useful Concepts, Techniques and Materials for 2020

Dr. Hal Crossley  
Illicit and Pharmaceutical Drug Abuse and Their Impact on You, Your Family and Your Dental Practice

Dr. Todd Davis  
Predictability in Restorative Care

**P** Ms. Renee Graham  
A Radiology Portfolio: Techniques for Success

Dr. Henry Gremillion  
Head and Neck Anatomy: Clinical Application

**I** Ms. Susan Gunn  
Money In, Money Out: Making Sense of Financial Systems in Your Practice

Dr. Randy Huffines  
Autoimmune Disease and Dentistry

**P** Dr. Tom McDonald  
Diagnostic Waxing for Complex Cases

**P** Dr. Mark Murphy  
Applications in Treating Sleep Apnea in Your Practice: Hands-On Workshop

Dr. Bill Nudera  
Systematic Endodontics: A Methodical Approach to Root Canal Treatment

Dr. Constantine Politis  
Improving Restorative Outcomes: Aesthetic Surgical Periodontics and Your Practice

Ms. Amber Riley  
Systemic Cyclones: The Biology of Disease and Wellness

Dr. Mario Romero  
The Highly Esthetic Direct Restorative Practice: Biomaterials and Techniques

Dr. Lee Silverstein  
Atraumatic Extraction and Socket Grafting for the General Practitioner

Dr. Jamison Spencer  
Obstructive Sleep Apnea: Looking Beyond the Teeth and Saving Lives!

## 8:30 - 9:30 a.m.

Dr. Ellen Daley  
HPV and Oropharyngeal Cancer: An Update on an Emerging Dental and Public Health Issue

## 8:30 - 11 a.m.

**I** Ms. Jessica Wilson  
Protecting Yourself and Your Patients: Hand Hygiene and Dental Unit Waterlines

## 8:30 - 11:30 a.m.

**P** Dr. Lee Ann Brady  
Creating an Organized Occlusion

Dr. Bo Bruce  
Composite 'STREMLINED' for Anterior and Posterior Restorations Workshop

Dr. Michael Fling  
Fabrication of Bisacryl or Composite Shell Overlays for Provisional, Intermediate and Final Restorations

Dr. Mel Hawkins  
Oral Sedation in Dentistry: "How-to" Applications and Maximizing Predictable Results

Mr. Charles Loretto  
Financial Decisions the Dentist Must Get Right: Real-World Answers to Dentistry's Tough Financial Questions

Dr. Tieraona Low Dog  
Nutrition, Dietary Supplements and Their Relationship to Oral Health

Dr. David Rothman  
The "4 P's" of Pediatric Dentistry: Physiology, Pharmacology, Psychology and Phamily

Ms. Olivia Wann  
Top 10 OSHA Violations & Safety Manager Training

## 9 - 11 a.m.

Ms. Laci Phillips  
Communications, Coding & Collections: The Three Cs of the Profitable Practice

Dr. Sully Sullivan  
The Fastest Way to Double Your Practice: Leveraging Technology

Ms. Rachel Wall  
Powerful Partnership: Build Strong Dentist-Hygiene Collaboration for a Thriving Practice

## 9 - 11:30 a.m.

**P** Dr. Bobbi Stanley  
Hands-On Record Gathering for Traditional Orthodontics

## 9 a.m. - 12 p.m.

**P** Ms. Lois Banta  
Huddles and Team Meetings That Work

Mr. Kirk Behrendt  
The Top 10 Secrets to Make Your Practice Thrive

Ms. Judy Bendit  
Paving the Way to a Caries-Free Practice: How Technology is Changing Delivery of Care for Caries Patients

Mr. Brandon Collier  
Practice Transitions

**P** Ms. Karen Davis & Dr. Sam Low  
Seeing is Believing: Managing Perio with POWER and POWDER Hands-On Workshop

Dr. Larry Emmott  
Digital Workflow: Beyond Paperless

**P** Dr. Gregory Folse  
Difficult Denture Patients: Real-World Solutions Hands-On Workshop

Dr. Mitch Gardiner  
Your Dental Team Can Defend You from Malpractice: Teach Them How

Mr. Larry Guzzardo  
Production, Profits and Staff Raises: Make More and Work Less!

Dr. Ken Hargreaves  
Managing the Persistent Endodontic Infection

Dr. Mark Hyman  
Drill 'Em, Fill 'Em, and Thrill 'Em!  
A Dynamic Private Practice Retrospective

Ms. Judy Kay Mausolf  
Delivering W.O.W. Service! People Will Forget Everything Except How You Made Them Feel

Dr. Roger Levin  
The Psychology of Case Presentation: Why Patients Say, 'No' When You Want Hear, 'Yes'

Dr. Sam Strong  
Implant Overdenture and All on Four Prosthetics

**P** Dr. Lori Trost  
Reduce Your "Temporary" Making Anxiety

Dr. Tom Viola  
"Hey, Spit Happens!": Medication-Induced Xerostomia and Winning Patient Care Planning Strategies

## 9:30 a.m. - 12:30 p.m.

**P** Preventive Equipment Maintenance

Dr. Ben Miraglia  
Childhood Sleep Disordered Breathing: The Dental Team's Role

Dr. Samson Ng  
Lumps and Bumps in the Mouth 2.0

## 10 - 11 a.m.

DANB Forum

## 10:30 - 11:30 a.m.

Dr. Robert Stanley  
Pigmented Gum Solutions

*This course list subject to change. A final course list will be available December 2.*

## 12:30 - 3:30 p.m.

Dr. Glenn Maron  
Maxillofacial Injuries in Sports: Prevention, Diagnosis and Treatment

Dr. Jeff Pafford  
CBCT in Endodontics: Uses and Misuses

## 1 - 3:30 p.m.

Ms. Shannon Nanne  
The Oral Cavity: A Window Into Systemic Diseases

**P** Dr. Bobbi Stanley  
Band and Brackets

## 1 - 4 p.m.

Dr. Laura Braswell  
Periodontal Medicine: The Oral Systemic Connection

**P** Dr. Bo Bruce  
Veneer Prep "BLUEPRINT" Workshop - From Prep to Provisionals

Dr. Hal Crossley  
Weed: Everything You Wanted to Know About Cannabis but Were Afraid to Ask

**P** Dr. Todd Davis  
Occlusal Equilibration: Why, When and How

Dr. Larry Emmott  
Google Juice for Dentists

Dr. Michael Fling  
The Global Restorative Sequence





## 1 - 4 p.m. (continued)

**P** Ms. Renee Graham  
Optimize Your Treatment Outcomes with Effective and Efficient Choices in Ultrasonic Instrumentation

Dr. Henry Gremillion  
TMD/Orofacial Pain Diagnosis and Management: Clarifying the Issues

Dr. Randy Huffines  
Xtreme Prevention

**P** Dr. Amy Kuhmichel  
Hands-On Oral Surgery Workshop

Mr. Charles Loretto  
Understanding the Value of the Dental Practice in a Seller's Market

Dr. Ben Miraglia  
Teen and Adult Sleep Disordered Breathing: The Dental Team's Role



**P** Dr. Mark Murphy  
Applications in Treating Sleep Apnea in Your Practice: Hands-On Workshop

**P** Dr. Bill Nudera  
Systematic Endodontics: An Interactive Hands-On Technique Workshop

Dr. Constantine Politis  
Root Coverage: No Pain, But Lots Of Gain!

Ms. Amber Riley  
Fifty Shades of Green: Forensic Dentistry in the 21st Century

Dr. Mario Romero  
The Highly Esthetic Direct Restorative Practice: Biomaterials and Techniques

**P** Dr. Lee Silverstein  
Suturing for the General Practitioner and Surgical Staff

**P** Dr. Jamison Spencer  
Hands-On Dental Sleep Medicine

Dr. Sully Sullivan  
Go Track: How New Dentists Can Go Further, Faster!

Ms. Rachel Wall  
The Motivated Mindset: Why We Do What We Do With Periodontal Diagnosis and Treatment

Ms. Olivia Wann  
Top 10 OSHA Violations and Safety Manager Training

Ms. Jessica Wilson  
Infection Control in Practice

## 1:30 - 3:30 p.m.

**P** Dr. Robert Stanley  
Rationale for Guided Implant Surgery: Hands-On

## 1:30 - 4 p.m.

**P** Dr. Gregory Folse  
Treating Aging America: Time to "Doctor Up!"

## 1:30 - 4:30 p.m.

**P** Preventive Equipment Maintenance

Mr. Kirk Behrendt  
Being All That We Can Be: Changing Perspective to Change Reality

Dr. Lee Ann Brady  
Avoiding Restorative Failure

Dr. David Clark  
Treating Black Triangles and Diastemas with Direct Composite

**i** Ms. Susan Gunn  
The Other Half of the Practice Software Equation: QuickBooks Pro

Dr. Mel Hawkins  
Local Anesthesia: Reducing Misses and Near Misses: Technique, Pharmacology and Humility

Dr. Tieraona Low Dog  
Women's Health: A Guide to Women's Wellness

Ms. Judy Kay Mausolf  
R.I.S.E. to Success: Systems and Strategies That Build High Performing Teams

**P** Dr. Tom McDonald  
Occlusal Splint Fabrication

Dr. David Rothman  
Can You Really Save That (and Why Would You?): Treatment Options for Carious Primary Teeth

**P** Dr. Sam Strong  
Implant Overdenture and All on Four Workshop

**P** Dr. Lori Trost  
Reduce Your "Temporary" Making Anxiety

Dr. Tom Viola  
"Sugar, Yes Please!": Diabetes, Dental Considerations and Winning Patient Care Planning Strategies

## 2 - 3 p.m.

Dr. Wayne Kerr  
Simple Steps to a Happier Life

## 2 - 5 p.m.

Ms. Lois Banta  
Playing the Insurance and Accounts Receivables Game...Your Way

Ms. Judy Bendit  
What's in Your Armamentarium? Thingamajigs, Whatchamacallits and Other Essential Products to Upgrade and Improve Your Hygiene Procedures

**P** Ms. Karen Davis & Dr. Sam Low  
Seeing Is Believing: Managing Perio with POWER and POWDER - Workshop

Dr. Mitch Gardiner  
Medical History and Informed Consent: What a Boring Course. Think Again!

Mr. Larry Guzzardo  
Become a Scheduling All-Star: Create Production, Consistency and Flexibility

Dr. Ken Hargreaves  
Successful Management of Acute Pain

Dr. Mark Hyman  
A "360 Slam Dunk" Guide for Successful Teams-Practice Enhancement

Dr. Roger Levin  
Set Your Practice on Fire: Why Some Practices are Highly Successful...and Others are Not

## 2:30 - 4 p.m.

Mr. Brandon Collier  
IRAs and Retirement Plans: What's Right for You?

## 2:30 - 5 p.m.

Dr. Samson Ng  
Early Detection of Oral Cancer in Dental Practice

## 3 - 5 p.m.

Ms. Janice Hurley  
The Gift of Confidence

*This course list subject to change. A final course list will be available December 2.*



# SATURDAY

**P** – Participation Course    **I** – Interactive Course

## 8 a.m. - 1 p.m. | Botox and Dermal Filler

**P** Dr. Gigi Meinecke  
Botox and Dermal Filler Training with Cadaver  
Anatomy Review Workshop - (Day 3)

## 8 - 10 a.m.

Dr. Mark Murphy  
Improving Case Acceptance: Moving Past  
Insurance Entitlement

## 8 - 11 a.m.

Ms. Karen Davis  
Invisible Pain: Realities Within the World of  
Autoimmune Diseases

Dr. Randy Huffines  
Restorative Challenges in Seniors

**P** Dr. Amy Kuhmichel  
Hands-On Oral Surgery Workshop

**P** Dr. Sam Low  
User-friendly Crown Lengthening Procedures to  
Enhance Excellent Restorative Dentistry

Dr. Tom McDonald  
Staging Complex Restorative Cases: Putting  
Things in the Proper Order

**P** Dr. Bill Nudera  
Systematic Endodontics: An Interactive Hands-  
On Technique Workshop

Dr. Jeff Pafford  
Understanding and Managing Root Resorption

Dr. Mike Pruett  
What to Do When Implants Go Wrong

Dr. Mario Romero  
Simplifying Your Restorative Cases Using the  
Bonded Functional Esthetic Prototype

**P** Dr. Lee Silverstein  
Basic Dental Implant Fixture Placement in  
Pig Jaws

**P** Dr. Jamison Spencer  
Hands-On Dental Sleep Medicine

## 8:30 - 11:30 a.m.

**P** Ms. Judy Bendit  
Ergonomic Longevity in Dentistry: Positioning  
for Life

Dr. David Clark  
Modern Conservative Dentistry

**I** Ms. Susan Gunn  
The Other Half of the Practice Software  
Equation: QuickBooks Pro

Dr. Ben Miraglia  
GP Orthodontic Opportunities for our TMD Patients

Dr. Sam Strong  
Digital Dentures, Overdentures and Hybrids:  
Virtual Planning and Computerized Milling

## 9 - 10:30 a.m.

**P** Dr. Sully Sullivan  
Collaboration of Generations is a Recipe for Success

## 9 - 11 a.m.

Pre-Dental Society

Dr. Laura Braswell  
Laser Periodontics to Enhance Optimal Patient Care

Dr. Uche Odiatu  
Transform Your Body - Transform Your Practice!

Ms. Laci Phillips  
Constantly Plugged in and Desperately Seeking  
Balance

**P** Dr. Robert Stanley  
Rationale for Guided Implant Surgery: Hands-On

## 9 - 11:30 a.m.

Ms. Judy Kay Mausolf  
Communication Solutions: Attitudes,  
Breakdowns and Conflict Resolutions

## 9 a.m. - 12 p.m.

Ms. Lois Banta  
Top 10 Management Tools for a Successful Practice

Dr. Lee Ann Brady  
Top Clinical Tips For Esthetic Success

**P** Dr. Bo Bruce  
Veneer Prep "BLUEPRINT" Workshop - From  
Prep to Provisionals

**P** Dr. Todd Davis  
Occlusal Equilibration: Why, When and How

**P** Dr. Michael Fling  
Oh My, Oh MIYO: Utilizing MIYO for Easy Alteration  
of Color, Contacts and Contours of Zirconia,  
Lithium Disilicate and Feldspathic Porcelain

Dr. Henry Gremillion  
Potpourri of Orofacial Pain: Case Discussions

Mr. Larry Guzzardo  
Unravel the Mystery of Treatment Acceptance:  
A Dental Team's Guide

Dr. Roger Levin  
Five Star Customer Service: How to WOW Every  
Patient Every Time

Mr. Charles Loretto  
Owning Your Practice: The Key to Your  
Financial Future

Dr. Glenn Maron  
Medical Update for Dentistry: From  
Bisphosphonates to Blood Thinners

Dr. Constantine Politis  
Red, Swollen, Glossy and Boggy: Fixing Those  
Broken Gums

Ms. Amber Riley  
Patients, Pills and Pathologies: Why Medical  
History Clues Are Critical to Dental Treatment

Dr. David Rothman  
"You Want to Do What to My Child?"  
Answering Parents' Difficult Questions While  
Keeping Your Sanity

Dr. Lori Trost  
Top Clinical Tips for Dental Team Members

Ms. Rachel Wall  
ROH: Return on Hygiene: Uncovering Your  
Hygiene Team's Potential

Ms. Jessica Wilson  
Infection Control in Practice

## 9:30 - 11 a.m.

2020 CRDTS Dental Hygiene Exam Review

## 9:30 - 11:30 a.m.

2020 CRDTS Dental Exam Review

## 9:30 a.m. - 12:30 p.m.

Dr. Mitch Gardiner  
Changing Standards of Care 2020: Practice in  
the Present and Protect Your Patients

## 10 - 11:30 a.m.

Dr. Bobbi Stanley  
Grow Your Dental Practice with the Best  
Marketing Secrets

## 10 a.m. - 12 p.m.

Dr. Hal Crossley  
History of Opioids Amid Today's Opioid Crisis

Ms. Janice Hurley  
Are We That Dysfunctional Family?

## 10:30 a.m. - 12 p.m.

Dr. John Muse  
Stress, Life Balance and Second Chances

## 12 - 3 p.m.

Dr. Mel Hawkins  
Local Anesthesia: Reducing Misses and Near  
Misses: Technique, Pharmacology and Humility

Dr. Mark Hyman  
Seasons Change...and So Did I! Successful Practice  
Transitions in an Unpredictable Dental World

Dr. Mark Murphy  
Simplifying the Complex Case: Managing  
Treatment Planning Variables

Dr. Samson Ng  
Lumps and Bumps in the Mouth 2.0

Dr. Mike Pruett  
Immediate Implant Placement and Restorations  
for Long Term Esthetic Success

## 12:30 - 2:30 p.m.

**I** Dr. Jeff Pafford  
Pain, Testing and Diagnostics: How to Get It  
Right the First Time

**P** Dr. Amy Kuhmichel  
Hands-On Oral Surgery Workshop for DENTAL  
STUDENTS ONLY

*This course list subject to change. A final course list will be available December 2.*

## 12:30 - 3:30 p.m.

**P** Dr. Mario Romero  
The Bonded Functional Esthetic Prototype  
Hands-On Workshop

Dr. Tom Viola  
"It's (Medically) Complicated!": Winning  
Strategies for Treating Today's Medically  
Complex Dental Patient

## 1 - 2 p.m.

Dr. Robert Stanley  
The Five Thread Rule: A New Guideline for  
Predicting Primary Stability with Dental Implants

## 1 - 2:30 p.m.

Mr. Brandon Collier  
An Aggressive But Legal Approach to Taxes

## 1 - 3 p.m.

Dr. Bill Nudera  
You Can't Treat What You Can't See:  
How CBCT Impacts Endodontics

## 1 - 3:30 p.m.

Ms. Shannon Nanne  
Become a Hero of Dentistry and Solve the  
Dry Mouth Mystery!

## 1 - 4 p.m.

**P** Dr. Sam Low  
User-friendly Crown Lengthening Procedures  
to Enhance Excellent Restorative Dentistry

## 2:30 - 4 p.m.

Mr. Charles Loretto  
Understanding The Value of The Dental  
Practice in a Seller's Market


















## HOUSING IS OPEN

EventSphere is the **ONLY** housing provider for the Hinman Dental Meeting. Please be aware there are fraudulent companies and organizations that will try to present themselves as official partners of Hinman and offer a room that might not be guaranteed or available.

Hinman strongly recommends that you always start at [Hinman.org](http://Hinman.org) to ensure that you are receiving Hinman-approved information and that you closely scrutinize any other website that appears to be connected with Hinman.

## 2020 HOTELS

### Starting Rates

AC Hotel Atlanta Downtown . . . . .	\$220	
Aloft Atlanta Downtown . . . . .	\$194	
Atlanta Marriott Marquis . . . . .	\$206	
Courtyard Atlanta Downtown . . . . .	\$202	
Embassy Suites Atlanta at Centennial Park . . . . .	\$249	
Glenn Hotel . . . . .	\$248	
Hilton Atlanta . . . . .	\$165	
Hilton Garden Inn Atlanta Downtown. . . . .	\$219	
Holiday Inn Express & Suites Atlanta Downtown . . . . .	\$168	
Hotel Indigo Atlanta Downtown . . . . .	\$229	
Hyatt Place Atlanta Downtown. . . . .	\$229	
Hyatt Regency Atlanta. . . . .	\$197	
Omni at CNN Center . . . . .	\$220	
Sheraton Atlanta . . . . .	\$194	
SpringHill Suites Atlanta Downtown . . . . .	\$199	
The American, a DoubleTree by Hilton Atlanta Downtown . . . . .	\$201	
The Ritz-Carlton, Atlanta . . . . .	\$236	
The Whitley Atlanta Buckhead. . . . .	\$236	
W Atlanta Downtown . . . . .	\$246	
Westin Peachtree Plaza . . . . .	\$203	

CONTACT



SHUTTLE SERVICE AVAILABLE: 

at [Hinman.org](http://Hinman.org) or 800.243.1581  
to book your hotel room.

## THANK YOU FOR SUPPORTING A DENTAL MEETING THAT SUPPORTS THE DENTAL COMMUNITY

A non-profit organization, the Hinman Dental Meeting provides scholarships to dental, hygiene, assisting and laboratory technician students and gifts to institutions that foster dental education. The focus has always been about providing the very best education possible for the entire dental team. Support a meeting that supports the future of the dental profession.



## WHAT PEOPLE ARE SAYING ABOUT HINMAN

“I have been attending the Hinman for over 30 years. The energy, the people, the speakers and the exhibits were all amazing! Thank you Hinman for all you do!!!”  
- Debora McKenzie Carrier

“We learned so many new ways to do things! We will definitely be back next year!”  
- Jordan Bridges

“Great learning for the doctor and whole dental team with the charm of Southern hospitality!”  
- Andres M. Romero





## EXHIBIT HALL HOURS

THURSDAY 9:30 a.m. – 5 p.m.  
FRIDAY 9:30 a.m. – 6 p.m.  
SATURDAY 9:30 a.m. – 3 p.m.

## EXCLUSIVE HALL HOURS

THURSDAY 3 – 5 p.m.  
FRIDAY 5 – 6 p.m.



# The Exhibit Hall is a World of Education

With more than 400 exhibiting companies, there is a plethora of learning opportunities. Come learn about new products, new services, how to use a device you already have or which new service your practice should use.

In addition to exhibits, the Hinman Exhibit Floor offers many more educational opportunities.

### Free Continuing Education can be found in:

**Table Clinics** – Earn CE viewing scientific table-top presentations in the Table Clinics area.  
One hour of CE is earned for each hour spent in the Table Clinics area.

**Total Health Pavilion** – Earn CE by attending one-hour sessions in the Pavilion.  
Topics will include nutrition, health and wellness, CardioRisk and oral cancer.

**Learning Lab** – Earn CE by attending various sessions, which will include lab tech topics, in the Lab.



**Participation Courses** held in Rooms 1 - 5 are paid courses with hands-on experience.



COME HOME

Meet Your Friends and Classmates  
at Hinman in March!

Interested in planning a reunion or  
gathering of friends and colleagues?

Contact Lynn Leidel at [lleidel@hinman.org](mailto:lleidel@hinman.org) if you  
have a reunion or gathering you would like posted  
on our website and listed in our print materials.



## 108TH THOMAS P. HINMAN DENTAL MEETING

The Thomas P. Hinman Dental Meeting

33 Lenox Pointe NE, Atlanta, GA 30324-3172

Looking forward to seeing you in 2020

*Hinman*

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Dr. Robert J. O'Donnell, General Chair  
Dr. J. Sedgie Newsom, President

Georgia World Congress Center and  
Omni Hotel at CNN Center



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